



## Altiris Products & Services (GBP)

### Total Management Suite

| Suites   | MSRP (GBP) Per Device                | Components   | Product Descriptions   |
|--|--------------------------------------|--|--|
| <b>Total Management Suite</b><br>(Minimum purchase of 200 nodes required.) | 132.30                               | <b>Client Management Suite levels 1,2,3</b><br><b>Server Management Suite levels 1,2,3</b><br><b>Asset Management Suite levels 2,3</b><br><b>Handheld Management Suite</b><br><b>Wise Package Studio Suite</b><br><b>Deployment and Inventory Solution for Network Devices</b> | Total Management Suite provides everything needed to manage all clients, servers, and handheld devices. It combines all of the functionality included in all Altiris suites. Customers purchasing Total Management Suite must purchase TMS for all client, server, and handheld nodes in the organization. Licenses for client, server and handheld solutions will be delivered based upon the total nodes ordered as stated below.<br>A minimum purchase of 200 nodes of Total Management Suite is required. Additional licenses for Asset Control Solution, Contract Management Solution, and TCO Management Solution are issued on a ratio of 1 concurrent user license per every 600 client licenses ordered. Additional licenses for Help Desk Solution are issued on a ratio of 1 concurrent user license per every 100 client licenses ordered. Additional licenses for Wise Package Studio Suite are issued on a ratio of 1 Wise user license per every 500 client licenses ordered. |
| <b>Notification Server</b>   | <b>Not Sold</b><br><b>seperately</b> |  | Notification Server is the core framework into which all Altiris solutions slot. It provides the underlying database integration and management, communication infrastructure, standardised reporting and notification/monitoring across all solutions.  |



## Altiris Products & Services (GBP)

### Client and Mobile Management Suite

| Suites                               | MSRP (GBP) Per Client/Device | Components   | Product Descriptions  |
|--------------------------------------|------------------------------|--|---|
| Client Management Suite - Level 1    | 59.80                        | <b>Deployment Solution™ for Clients</b><br>(see components for details)<br><b>Inventory Solution® for Clients</b><br><b>Software Delivery Solution™ for Clients</b><br><b>Application Management Solution</b><br><b>Application Metering Solution</b><br><b>Carbon Copy® Solution</b><br><b>Patch Management Solution™ for Clients</b><br><b>Network Discovery</b> | Client Management Suite (Level 1) is an easy-to-use systems management solution that helps reduce the total cost of ownership for desktops, notebooks, and handheld devices. Developed for IT professionals who manage computing devices on a regular basis, the suite enables administrators to deploy, manage, and troubleshoot systems from virtually anywhere. <b>Includes support for Windows and Mac Clients</b>  |
| Client Management Suite - Level 2    | 23.20                        | <b>Local Recovery Pro</b><br><b>Web Administrator for Windows</b><br><b>Wise Package Studio - Professional Edition</b><br><b>AuditExpress</b><br><b>Software Virtualisation Solution</b>   | Client Management Suite (Level 2) is an add-on to Client Management Suite (Level 1), providing local backup and recovery to a protected area on the local hard disk and web based real-time remediation. Client Management Suite (Level 1) is a prerequisite for purchasing this suite. Client Management Suite (Level 2) also includes one (1) Wise Package Studio-Professional Edition license for every 1,000 nodes of Client Management Suite (Level 2) purchased. (Note: Wise Package Studio is not included on orders less than 1,000 nodes.) |
| Client Management Suite - Level 3    | 7.80                         | <b>Network based Recovery Solution</b>   | Client Management Suite (Level 3) is an add-on to Client Management Suite (Levels 1 and 2), providing centrally managed server-based backup and recovery for clients. Special Purchase Requirement: Client Management Suite (Levels 1 and 2) are prerequisites for purchasing this suite.   |
| Client Management Suite - All Levels | 86.50                        | <b>Client Management Suites levels 1,2,3</b>   | Client Management Suite - All Levels combines all the components of Client Management Suite Level 1, Level 2, and Level 3 into a single item. One (1) Wise Package Studio-Professional Edition license for every 1,000 nodes of Client Management Suite (Level 2) purchased. (Note: Wise Package Studio is not included on orders less than 1,000 nodes.)   |
| Handheld Management Suite            | 22.80                        | <b>Inventory for Handhelds</b><br><b>Software Delivery for Handhelds</b><br><b>Security Solution for Handhelds</b>   | Handheld Management Suite is a set of advanced management tools for IT Professionals to discover, maintain, and secure the growing population of handheld devices in you enterprise. The suite includes solutions for device discovery and asset tracking, software delivery, and on-device data security and password policy enforcement with support for Windows Mobile™ based Pocket PC's, Palm OS® and BlackBerry™ handhelds.   |
| <b>Optional Add-on Products</b>      | <b>Per Client/Device</b>     |  |   |
| Altiris Protect                      | 22.80                        |  | Altiris Protect enables IT administrators to easily maintain the desired configuration for their computers by giving users their own unique configuration independent of the base line system this eliminating willful for accidental configuration damage or corruption. Altiris Protect is Ideal to labs, classrooms, libraries or other applications where multiple users access a given computer.   |
| Local Security Solution              | 12.40                        |  | Local Security Solution helps administrators provision and effectively manage locally defined user accounts and group memberships. Through centralized auditing of local memberships, account provisioning and random password generation, organizations can eliminate the often unforeseen security risk associated with single, static accounts and passwords across hundreds of managed systems.   |

## Client and Mobile Management Individual Product and Special Suites

| Individual Solutions                              | MSRP (GBP) Per Client/Device | Components  | Product Descriptions   |
|---|------------------------------|---|--|
| Deployment Solution™ for Clients                  | 30.60                        | Rapideploy Imaging<br>Scripted OS installs<br>Network reconfiguration<br>Rapidinstall software packaging<br>Personality Migration<br>Remote delivery of files, software, scripts.<br>Basic inventory and remote control | Deployment Solution™ for Clients helps cut the cost of deploying and managing desktops, notebooks, and handheld devices in your environment with an easy-to-use, integrated solution that provides operating system deployment, configuration, computer "personality" migrations, and software deployment across hardware platforms and operating system types.  |
| Inventory Solution® for Clients                   | 18.90                        |   | Inventory Solution® for Clients empowers you to take control of your Windows* and Macintosh* clients' hardware and software from the convenience of your Web browser. Extensible agents allow you to manage what data is captured and how it's reported, while zero-footprint technology and built-in Web Reports™ enable Inventory Solution to provide you with a day-one return on your investment.  |
| Inventory Solution® for Handhelds                 | 11.10                        |   | Inventory Solution® for Handhelds empowers you to take control of your organization's diverse handheld devices. The solution works in any network environment and allows you to discover and inventory your organization's Pocket PC* and Palm* OS devices, including hardware, software, and detailed user information.   |
| Recovery Solution™ for Clients                    | 26.00                        |   | Recovery Solution™ for Clients protects operating systems, applications and data stored on desktops and notebooks from unintentional changes, accidental deletions and catastrophic loss from hardware failure, virus corruption or theft. By automatically taking daily snapshots, the solution works seamlessly and unobtrusively to protect your systems and data without impacting user productivity. Local Recovery Pro is a subset of this - in which clients backup to local partitions . |
| Software Virtualization Solution for Clients      | 18.90                        |   | Software Virtualization Solution™ for Clients is a revolutionary approach to software management. By placing applications and data into managed units called Virtual Software Packages, Software Virtualization Solution allows you to instantly activate, deactivate or reset applications and to completely avoid conflicts between applications, without altering the base Windows installation.  |
| Software Delivery Solution™ for Clients/Handhelds | 18.90                        |   | Software Delivery Solution™ for Clients provides policy-based software distribution for applications and other software change packages throughout your organization. Software Delivery Solution provides policy-based distribution to LAN-based and remote and mobile clients from a single interface, as well as self-healing, conflict analysis, and other on-going software management.  |
| Patch Management Solution™ for Clients            | 18.90                        |   | Patch Management Solution™ allows you to proactively manage patches and software updates by automating the collection, analysis, and delivery of patches across your enterprise. The solution can significantly help you decrease the costs involved in delivering patches throughout your enterprise and integrates with Altiris Recovery Solution™ for stable-state rollback.  |
| PC Transplant Solution®                           | 16.30                        |   | With PC Transplant® Solution you can transfer the files and settings that make your PC unique—its personality—quickly and intuitively. Powerful features that include cross-version support for more than 60 applications and operating systems, including Windows* 2000 and Windows XP, make PC Transplant Solution the choice of IT professionals.   |
| RapiDeploy®                                       | 8.50                         |   | RapiDeploy® is a disk imaging utility used for deploying the MS Windows OS on individual machines.   |

**Client and Mobile Management Individual Product and Special Suites Cont'd**

| Individual Solutions                 | MSRP (GBP) Per Client/Device | Components   | Product Descriptions  |
|--------------------------------------|------------------------------|--|---|
| Carbon Copy Solution                 | 26.00                        |  | Carbon Copy® provides the tools you need to remotely administer your corporate environment. Integrated agent deployment and configuration simplifies distribution, while reports and notification policies track agent installations and remote sessions. Carbon Copy® Solution is designed for business use and requires Notification Server. Carbon Copy® provides the following features: Integration with Notification Server™—Altiris' Web-based infrastructure—to create a unified management environment; Web-hosted consoles let you download utilities on demand without requiring physical installation; Client access over LAN, WAN, and Internet or mobile connections; Centralized client management so that clients can be automatically deployed and customized through pre-defined policies; Comprehensive, multi-level security; Pre-defined reports and policies to track and manage client usage; and other powerful features. |
| AuditExpress for Clients             | 11.10                        |  | AuditExpress is an agentless/agent-based vulnerability audit software solution that performs system audits from a list of pre-defined system security checks and reports on the status of each.   |
| Web Admin Solution for Windows       | 11.70                        |  | Altiris Web Administrator for Windows enables you to manage virtually any Windows computer remotely from a browser. Use Web Administrator for Windows to view real-time status and configuration data, and perform numerous diagnostic and management tasks from any computer with a Web browser.   |
| Application Management Solution      | Not Sold separately          |  | Application Management solution monitors the registry and state of application files and enables IT staff to pinpoint unauthorised changes and additions to systems quickly and easily and to manually or automatically correct problems arising from these.  |
| Security Solution for Handhelds      | Not Sold separately          |  | Security Solution for Handhelds ensures password policies are maintained on handheld devices, enables corporate sensitive data to be encrypted and enables devices that are lost or stolen to be automatically locked and bit wiped.  |
| Special Suites                       | Per Client/Device            |  |   |
| Software Delivery Suite              | 33.80                        | Software Delivery Solution for Clients<br>Inventory Solution for Clients<br>Patch Management Solution for Clients<br>Network Discovery | Software Delivery Suite is a complete software delivery solution providing policy-based software distribution for applications, software updates, and patches throughout your organization. Software Delivery Suite can significantly reduce the cost and complexity of distributing and managing software by automating the collection, analysis, and delivery of software packages and critical updates.  |
| Migration Suite™                     | 41.00                        | Deployment Solution™ for Clients<br>(see components for details)<br>Inventory Solution® for Clients.                                   | The Migration Suite™ is a complete migration solution designed to assist you with migrating to Microsoft Windows® 2000 or Windows XP. The Migration Suite provides pre-migration hardware and software assessment, OS deployment, software installation, personality restoration, and post-migration status reporting in a single tool.   |
| Migration Suite™ - Six-month License | 26.70                        | See above  | Migration Suite™ with a license time-out at six months. Designed for short-term migration projects.   |



## Service and Asset Management Suite

| Suites   | MSRP (GBP) Per Client/Device | Components  | Product Descriptions   |
|--|------------------------------|---|--|
| Services and Asset Management Suite - Level 1                  | 22.80                        | Inventory Solution for Clients<br>Allplication Metering Solution  | Asset Management Suite (Level 1) is designed to help organizations actively eliminate unnecessary software and hardware costs. Asset Management Suite (Level 1) is license per node. Note is automatically part of Client Management and server management suites Level 1  |
| Asset Management Suite - Level 2<br><u>Per concurrent user</u> | 7,146.80                     | Asset Control Solution<br>Contract Management Solution<br>TCO Management Solution<br>Connector Solution<br>Barcode Solution | Asset Management Suite (Level 2) is an add-on to Asset Management Suite (Level 1) or Client Management Suite (Level 1) designed to help organizations maximize existing IT investments through active asset management. This is achieved by managing contracts and entitlements, aligning service resources with IT Infrastructure Library (ITIL) standards, and realizing asset total cost of ownership (TCO). Asset Management Suite (Level 2) is licensed for concurrent use, allowing multiple people to manage any number of assets but limiting access to one person at a time per license.  |
| Asset Management Suite - Level 3<br><u>Per concurrent user</u> | 1,946.80                     | Helpdesk Solution<br>Carbon Copy Solution<br>Web Administrator for Windows  | Asset Management Suite (Level 3) is an add-on to Asset Management Suites (Levels 1 and 2), providing the added value of Altiris Helpdesk Solution™, a powerful incident management tool that allows you to raise service levels while reducing costs. Designed for quick implementation, it enables you to realize immediate benefits. Built on the Altiris Notification Server™, Helpdesk Solution can directly leverage other Altiris components such as remote control and Web-based administration tools to provide immediate incident resolution. Special Purchase Requirement: Asset Management Suites (Levels 1 and 2) are a prerequisite for purchasing this suite. Special Notes: Asset Management Suite (Level 3) is licensed for concurrent use, allowing one or more helpdesk managers to manage any number of helpdesk tickets, but limiting access to one person at a time per license. If prerequisites are not met, Helpdesk Solution may be purchased as a separate solution. <b>Component: Helpdesk Solution™.</b> |
| <b>Optional Add-on Products</b>                                |                              |   |  |
| Inventory Solution® for Network Devices                        | 11.10                        |   | Inventory Solution® for Network Devices provides the ability to quickly and efficiently discover and classify SNMP-enabled network devices such as routers, switches, printers, as well as Windows®, UNIX®, Linux®, and NetWare® computers. Vendor-specific information such as make, model, manufacturer, device type, and loaded services or NLMs, is made available through built-in Web Reports™. Special Note: A recommended add-on purchase to Client Management Suite - Level 1 or Asset Management Suite (Level 1).  |
| KBI TotalBase Solution   | 633.80                       |   | KBI TotalBase Solution is an add-on for Helpdesk Solution that provides technicians an immediate and powerful knowledge resource for support. KBI's TotalBase is pre-packaged knowledge base content for businesses that need 'everything we have' to support new and legacy applications from the broadest range of vendors. Includes support for desktop and Internet applications, operating systems, hardware and more. KBI TotalBase Solution is sold only in a 1:1 ratio with Helpdesk.  |
| KBI MicrosoftBase Solution                                     | 484.30                       |   | KBI MicrosoftBase Solution is an add-on for Helpdesk Solution that provides technicians an immediate and powerful knowledge resource for support. KBI's MicrosoftBase Solution is pre-packaged knowledge base content for businesses that support 'Everything Microsoft.' It covers all versions of Microsoft desktop applications, a broad range of operating systems, and solutions for problems with the Internet. KBI MicrosoftBase Solution is sold only in a 1:1 ratio with Helpdesk.  |

**Service and Asset Management Individual Products and Special Suites**

| Individual Solutions             | MSRP (GBP) Per Concurrent User | Components  | Product Descriptions   |
|----------------------------------|--------------------------------|---|--|
| Helpdesk Solution™               | 2,242.50                       | Helpdesk Solution<br>Carbon Copy® Solution<br>Web Administrator for Windows | Helpdesk Solution™ is a powerful incident management tool that allows you to raise service levels while reducing costs. Designed for quick implementation, it enables you to realize immediate benefits. Built on the Altiris Notification Server™, Helpdesk Solution™ can directly leverage other Altiris components such as remote control and Web-based administration tools to provide immediate incident resolution, which are included at 600 client licenses for every Helpdesk license. Special Notes: Helpdesk Solution™ is licensed for concurrent use, allowing multiple users to manage assets, but limiting access to one person at a time per license.   |
| Barcode Solution™ (Per Device)   | 1,885.00                       |   | As part of a complete asset management solution, Barcode Solution™ integrates with Altiris Asset Management Suite™ to help you eliminate data input errors, accounting irregularities, and redundancies. By leveraging barcode technology, Barcode Solution gives you a simpler, more accurate way of gathering and verifying information in the field. Special Note: A recommended addition to Asset Management Suite. Sold per device, i.e. barcode reader.  |
| Asset Control Solution           | Not Sold Separately            |   | Asset Control Solution extends what is gathered from the inventory tools, by enabling non discoverable asset and associated meta data to be defined and recorded in the database and for this information to be associated to each other. Thus it enables non discoverable assets such as mobile phones, printers, monitors and the such to be tracked, for extended data such as purchase date, warranty periods, purchase type to be added to an asset and for users, locations, departments, sites, etc. to be defined and associated to assets. Full financial management is also included, so invoices, suppliers, purchase orders, cost centres, depreciation schedules, cost structures, can be defined and associated with assets. |
| Contract Management Solution     | Not Sold Separately            |   | Contract Management Solution gives the ability to define, track and manage all the contracts in a single location. Typically these contracts are Lease agreements, NDA's, Service Level Agreements, Software License agreements. The SLA contracts are made available within the Help/Service Desk, while the software license agreements tally software license purchases with installations (from inventory) and software license usage (to show where licenses have been purchased but are unused)  |
| Total Cost of Ownership Solution | Not Sold Separately            |   | The Total Cost Of Ownership Solution, takes all the cost structures associated with assets and looks at the activities that have been recorded in all parts of the other software - be it the Help/Service Desk, Deployment Solution, Remote control sessions, etc. and calculates costs for the management activities associated with an asset. It then adds this to the costs incurred both in purchasing and additional contracts to give a total cost of ownership figure.   |
| <b>Connectors</b>                |                                | <b>Per License</b>  |  |
| Connector Solution               | 4,481.80                       |   | The Connector Solution standardizes the method of transferring data between the Notification Server and other third party applications such as Remedy Helpdesk, etc. It also provides a foundation for other Altiris provided connector packs, third party connector packs, or customer developed connector packs.   |
| Remedy Connector Pack            | 6,717.80                       |   | The Remedy Connector Pack allows you to extend your investment in the Remedy Action Request System* platform and Remedy Help Desk and Asset Management applications with inventory data from Altiris' award-winning Notification Server™ repository for quick access to accurate, detailed information.  |
| HP OpenView Connector Pack       | 6,717.80                       |   | The Connector Pack for HP OpenView (requires Connector Solution) provides seamless integration that extends and enhances HP OpenView solutions including Network Node Manager, Service Desk, and Operations. The Altiris IT lifecycle management strategy extends HP OpenView management to provide inventory, asset, software and configuration management for desktops, notebooks, handhelds, and servers.   |
| Microsoft SMS Connector Pack     | 6,717.80                       |   | The Connector Pack for Microsoft Server Management Suite (requires Connector Solution) provides seamless integration that extends and enhances Microsoft SMS solutions.  |



## Altiris Products & Services (GBP)

### Service and Asset Management Individual Products and Special Suites Cont'd

| Special Suites                        | Per Client/Device |  |  |
|---------------------------------------|-------------------|--|--|
| Compliance Suite™                     | 24.10             | Inventory Solution® for Clients<br>Application Metering Solution<br>Contract Management Solution<br>Connector Solution | Compliance Suite™ captures detailed software inventory of installed applications across the network, and tracks usage data for each Windows* application. The suite alerts IT staff when application installations exceed the number of purchased licenses. The correlation of software usage and inventory data with software licensing contracts provides a dramatic cost savings to IT organizations. |
| Compliance Suite™ - Six-month License | 15.60             | As above   | Compliance Suite™ with a license time-out at six months. Designed for short-term software compliance projects.   |



## Server and Infrastructure Management Suite

| Suites  | MSRP (GBP) Per Server/Device | Components  | Product Descriptions  |
|---|------------------------------|---|---|
| Server Management Suite - Level 1               | 164.50                       | <b>Deployment Solution™ for Servers</b><br><b>See Solution for details</b><br><b>Inventory Solution® for Servers</b><br><b>Software Delivery Solution™ for Servers</b><br><b>Application Management Solution</b><br><b>Patch Management Solution™ for Servers</b><br><b>Site (Network) Monitor Solution</b><br><b>Network Discovery</b> | Server Management Suite (Level 1) provides IT administrators with the industry's most complete IT lifecycle management solution that decreases the cost and complexity of deploying and configuring servers. Server Management Suite Level 1 includes comprehensive configuration management functions from a centralized console. <b>Includes both Windows and Unix/Linux support</b>  |
| Server Management Suite - Level 2               | 104.00                       | <b>Recovery Solution for Servers</b><br><b>Web Administrator for Windows</b><br><b>Audit Express</b>  | Server Management Suite (Level 2) is an add-on to Server Management Suite (Level 1), providing network backup with off-site replication for disaster recovery and a real-time remediation console.  |
| Server Management Suite - Level 3               | 74.80                        | <b>Monitor Solution for Servers</b>   | Server Management Suite (Level 3) is an add-on to Server Management Suite (Levels 1 and 2), providing comprehensive, Web-based performance and event monitoring.  |
| Server Management Suite - All Levels            | 324.40                       | <b>Server Management Suites levels 1,2,3</b>  | Server Management -All Levels - combines all the components of Server Management Suite Level 1, Level 2, and Level 3 into a single item.  |
| <b>Optional Add-on Products</b>                 |                              | <b>Per Svr/Device</b>   |   |
| <b>Deployment Solution™ for Network Devices</b> | 6.50                         |   | Altris Deployment Solution for Network Devices provides cross-vendor switch VLAN configuration, deployment, migration and backup from the Altris Notification Server Console. Deployment Solution leverages Network Discovery Component to create a detailed layer 2 connectivity model that can be leveraged by the Notification Server for on the fly port level VLAN reconfiguration. A graphical topology viewer with export capabilities is also included.   |
| <b>Quarantine Solution</b>                      | 9.80                         |   | Quarantine Solution extends your Altris infrastructure to enable policy based network authentication and authorization utilizing Cisco's Network Admission Control (NAC). When used with other Altris solutions comprehensive end point audits can result in hands-free, policy-based remediation to fix identified vulnerabilities.  |
| <b>Endpoint Security Solution</b>               | 45.50                        |   | Altris Endpoint Security Solution enables IT and security managers to centrally create, deploy, test, monitor, and enforce security policies to protect corporate assets stored on endpoint devices. AESS uses patented technology and a series of driver-layer enforcers (including an NDIS Intermediate Miniport driver, File System Filter Driver, TDI Filter Driver, and a Storage System Filter Driver) to protect users regardless of location or method of accessing a wired or wireless network.  |
| <b>Removable Storage Security Solution</b>      | 18.90                        |   | Altris Removable Storage Security Solution (ARSSS) provides managed security support and control for removable media storage devices such as USB, CD/DVD, and any device that enumerates as a file device. ARSSS manages and protects against unauthorized removal of detachable devices and prevents the use of removable storage devices from being used to copy electronic information.  |
| <b>Wireless Security Solution</b>               | 29.30                        |   | Altris Wireless Security Solution (AWSS) is an agent-based solution for laptops and tablets that provides wireless-specific security and functionality including Automatic control of Wi-Fi usage by network location without user intervention, Disables Wi-Fi connectivity when using a wired LAN, Automatically distributes and applies encryption keys without user intervention, Prevents connections to rogue access points and reports rogues to administrators, Ensures endpoints only connect to approved Wi-Fi access points, Enforces use of WEP or WPA on all Wi-Fi connections, Disallows Wi-Fi Ad hoc network connections by location, Ensures use of pre-approved Wi-Fi adapters reducing IT support costs, Enforces VPN usage on unmanaged Wi-Fi LANs, and Disables or restricts use of Bluetooth and infrared communication ports. |



**Server and Infrastructure Management Individual Solutions and Special Suites**

| Individual Solutions                    | MSRP (GBP) Per Server/Device | Components | Product Descriptions   |
|---|------------------------------|------------|--|
| Deployment Solution™ for Servers        | 112.50                       |            | Deployment Solution™ for Servers helps cut the cost of deploying and managing the servers in your environment with an easy-to-use, integrated solution that provides operating system deployment, network configuration, and software deployment across hardware platforms and operating system types.   |
| Inventory Solution® for Servers         | 44.90                        |            | Inventory Solution® for Servers captures hardware information, installed software packages, and operating system settings for supported Windows*, Linux*, and UNIX* servers. Use this information to assess and plan for upgrades and migrations, track and manage server assets, assist with server consolidation, and verify software licensing compliance.  |
| Recovery Solution™ for Servers          | 149.50                       |            | Recovery Solution™ for Servers protects operating systems, applications and data stored on servers, as well as server operational states, from unintentional changes, accidental deletions and catastrophic loss from hardware failure, virus corruption or theft. By automatically taking daily snapshots, the solution works seamlessly and unobtrusively to protect your systems and data without impacting productivity. |
| Software Delivery Solution™ for Servers | 39.00                        |            | Software Delivery Solution™ for Servers provides policy-based software distribution for applications and other software change packages throughout your organization. Software Delivery Solution also includes self-healing, conflict analysis, and other ongoing software management capabilities.  |
| Patch Management Solution™ for Servers  | 44.90                        |            | Patch Management Solution™ allows you to proactively manage patches and software updates by automating the collection, analysis, and delivery of patches across your enterprise. The solution can significantly help you decrease the costs involved in delivering patches throughout your enterprise and integrates with Altiris Recovery Solution™ for stable-state rollback.  |
| AuditExpress for Servers                | 57.70                        |            | AuditExpress is an agentless/agent-based vulnerability audit software solution that performs system audits from a list of pre-defined system security checks and reports on the status of each.  |
| Monitor Solution™ for Servers           | 187.20                       |            | Monitor Solution™ for Servers ensures server availability and reduces costs associated with server downtime through comprehensive, Web-based performance and event monitoring. Monitor Solution uses real-time monitoring to assess current operational states, view historical data to identify trends and isolate recurring issues, and manage problem tasks with integrated alert management.                             |
| Site Monitor Solution                   | Not Sold seperately          |            | Site Monitor enables IT departments to setup automatic tests of availability and responsiveness of business critical IT network services such as servers, email applications, Web sites, databases. It therefore enables potential problems and problem sources to be highlighted quickly and easily.  |



**Other Solutions Software Packaging and Software Development Packaging**

**Packaging Solutions**

|   |                  |   |   |
|---|------------------|---|---|
| <b>Wise Package Studio - Suite</b>                            | <b>5,480.00</b>  | <b>Wise Package Studio – Professional Edition<br/>Wise Package Studio – Quality Assurance<br/>Wise Package Studio – Enterprise Management Server.<br/>50 Nodes Software Virtualisation Solution</b> | The Wise Package Studio Suite provides advanced packaging, conflict management, quality assurance, project management, and collaboration capabilities. It is a complete solution for effectively and completely preparing applications prior to enterprise deployment.  |
| <b>Wise Package Studio - Professional Edition</b>             | <b>2,897.00</b>  | <b>Wise Package Studio – Professional Edition<br/>50 Nodes Software Virtualisation Solution</b>   | Wise Package Studio - Professional Edition is an advanced packaging solution providing complete functionality for creating and customizing packages and managing and eliminating application conflicts. Professional Edition provides the ideal starting point for adding extended functionality through Wise Package Studio's add-on modules like Quality Assurance, Enterprise Management Server, and Application Gateway.  |
| <b>Wise Package Studio - Quality Assurance</b>                | <b>1,826.00</b>  |   | Wise Package Studio - Quality Assurance provides everything needed to ensure applications deploy error-free. Features such as Test Expert and the new Preflight Deployment guide IT professionals through a test plan and provide the ability to create a simulation package that can be distributed to production desktops, testing the complete installation without making changes to destination machines. The Quality Assurance module can be used in conjunction with Wise Package Studio - Professional Edition or as a stand-alone product. |
| <b>Wise Package Studio - Enterprise Mgmt Server</b>           | <b>1,511.00</b>  |   | Wise Package Studio - Enterprise Management Server provides a suite of sophisticated project management and collaboration tools, templates, reports and other features that allow IT professionals to share and manage resources. Whether managing a single team or numerous teams across the globe, users can effectively work together and streamline the packaging process. Enterprise Management Server is used only in conjunction with Wise Package Studio - Professional Edition.  |
| <b>Wise Package Studio - Standard Edition</b>                 | <b>1,133.00</b>  |   | Wise Package Studio - Standard Edition is a basic, stand-alone packaging tool designed for individuals who prefer an ad hoc approach to packaging. It provides Windows Installer packaging and validation functionality, helping organizations quickly and reliably package and migrate applications to the .MSI standard using an ad hoc approach. Special Note: Does not work with the "Altiris Connector for Wise Solutions."  |
| <b>Service Provider Bundle (Wise Products &amp; Services)</b> | <b>41,971.00</b> |   | Designed for Altiris Partners that wish to jump start Repackaging Services projects, Wise expertise will be mobilized to help set up .MSI migration efforts. SKU includes five WPS Suite licenses with Pro, QA, EMS modules, 12 month AUP, 12 month Support, Product Training and a Repackaging Best Practices project overview based upon customer supplied information to get projects off the ground quickly. Licenses are perpetual per user licenses owned by the end client. More than 5 users requires additional licensing and support.     |

**Installers and Installation Systems**

The following products are NOT sold with Annual Upgrade Protection. New versions are acquired by purchasing the corresponding upgrade.

|  |                 |  |   |
|--|-----------------|--|---|
| <b>Wise for Windows Installer - Enterprise Edition</b>   | <b>1,259.00</b> |  | Wise for Windows Installer - Enterprise Edition is a Windows Installer (.MSI) authoring tool that also includes a full complement of installation management functionality. It decreases the risk of application deployment errors by helping developers create high-quality Windows Installer installations which deploy properly into complex destination environments. |
| <b>Wise for Windows Installer - Professional Edition</b> | <b>755.00</b>   |  | Wise for Windows Installer - Professional Edition is a Windows Installer (.MSI) authoring tool that allows professional developers to quickly create installations for a broad range of requirements including desktop, server, Web, mobile devices, and the .NET Framework.  |
| <b>Wise for Windows Installer - Standard Edition</b>     | <b>283.00</b>   |  | Wise for Windows Installer - Standard Edition is a moderately priced installation authoring tool designed for professional developers who need to quickly create basic desktop installations for Windows Installer (.MSI) and the .NET Framework.   |
| <b>Wise for Windows Installer - Language Pack</b>        | <b>503.00</b>   |  | Language pack add-on for Wise for Windows Installer that includes 20 languages. See <a href="http://www.wise.com/language_pack.asp">http://www.wise.com/language_pack.asp</a> for the complete listing of languages.  |

## Other Solutions Security Management

| Individual Solutions                        | MSRP (GBP) Per Server/Device | Components | Product Descriptions  |
|---|------------------------------|------------|---|
| SecurityExpressions for Clients             | 22.70                        |            | SecurityExpressions for Clients (Formerly SecurityExpressions for Desktops) is an agentless/agent-based audit and compliance software solution that audits desktops and laptops against a home grown or customized best practices system security policy.   |
| SecurityExpressions for Servers             | 521.40                       |            | SecurityExpressions for Servers is an agentless/agent-based audit and compliance solution that audits servers against home grown or customized best practices system security policies and reports variance to the security manager.  |
| <b>Options</b>                              |                              |            |   |
| Audit on Connect for Clients                | 7.00                         |            | Audit on Connect for Clients (Formerly Audit on Connect for Desktops) audits systems as they connect to the network rather than on a fixed schedule. This allows for auditing systems that may not be regularly connected to the network such as laptops and allows for systems that are missed in a scheduled audit to be picked up when they connect. |
| Audit on Connect for Servers                | 156.70                       |            | Audit on Connect for Servers audits systems as they connect to the network rather than on a fixed schedule. This allows for auditing systems that may not be regularly connected to the network such as laptops and allows for systems that are missed in a scheduled audit to be picked up when they connect.  |
| SecurityExpressions Server Reporting Option | 1,456.60                     |            | The Server Reporting Option provides access via the SecurityExpressions Audit & Compliance Server web interface to SecurityExpressions Crystal Reports based reporting. This allows the generation of audit reports from anywhere in the network without the SecurityExpressions console installed.   |

## Other Solutions Carbon Copy

| Consumer Products (Retail)                        |        |  |   |
|---|--------|--|---|
| Carbon Copy 2-pack (2 PCs) - Electronic Delivery  | 110.50 |  | Carbon Copy® easily connects remote users to organization resources, while simultaneously connecting support staff to trouble areas. Whether the communication is over a modem or across a WAN, Carbon Copy® gets people where they're needed the most—reliably and securely. Carbon Copy® Consumer is designed for consumer, small business or home users. It functions in stand-alone configurations and does not require Notification Server to function. This Carbon Copy® consumer version may be delivered electronically or in a physical package with manual and media. |
| CarbonCopy Small Bus. 10-pk - Electronic Delivery | 500.50 |  |   |

## Customer Services

|                               |                                     |  |  |
|-------------------------------|-------------------------------------|--|--|
| Support                       |                                     |  | <b>Not all customer service offerings are available in all GEOs. All customer services are priced in the local currency. Please contact Altiris Sales for pricing and availability in your geography.</b>                        |
| Support Services and Training | Contact Altiris or Business Partner |  | An extensive range of support services are provided by Altiris that help customers obtain the best possible return from their investments in Altiris products. These are complemented by an extensive range of training courses. |

## Special Pricing Programs

### Annual Upgrade Protection

Altiris software maintenance is called Annual Upgrade Protection or AUP. This service allows registered Altiris software users to upgrade to any new version of the registered product that is released during the coverage period without paying an upgrade charge. Customers with AUP can also receive service packs, patches, and other enhancements to the products as they are released.

Support is not included in AUP and must be purchased separately.

The AUP program is the most economical way to keep current with the latest and most innovative Altiris software technologies. Most Altiris products include AUP coverage for one year in the license price. Additional years of AUP coverage can be purchased at anytime during the coverage period. Maintaining current AUP coverage is much more economical than purchasing an upgraded version of a product. It is also a way to accurately budget for software upgrades and treat them as annual business expenses rather than periodic large purchases.

While Altiris continues to enhance its products, Altiris does not guarantee new product releases during any specific period of time. Altiris will make its best attempts to notify registered product users of enhancements to products; however, the best way to learn of new product releases is to periodically visit the Altiris Web site.

### Education Pricing

Qualified educational institutions may receive a discount on most Altiris product, upgrade, and AUP SKUs. Education discounts are not available for Wise Products or Customer Services SKUs.

Qualified educational institutions are defined as schools and other educational institutions that are accredited or recognized and approved by the federal government or the appropriate local, state, or provincial government where they operate. Supervisory organizations of qualified schools or other educational institutions, including state boards of education, school district administrative offices, and local education authorities also qualify. Education discounts are available to hospitals only if they are wholly owned and operated by a qualified educational institution.

Accordingly, Altiris partners will receive an equivalent discount off the listed commercial purchase price when selling to a qualified educational institution. Altiris reserves the right, in its sole discretion, to determine education discount eligibility. Partners are encouraged to contact Altiris for prior approval if the customer does not clearly meet the requirements listed above.

Educational discounts are as follows:

- 25% for qualified higher education institutions.
- 50% for qualified K-12 education institutions. (Note: This discount does not apply to certain special K-12 products already discounted.)

### Upgrades and Trade-ups

Altiris customers may be eligible for product credit when upgrading to new Altiris products, or trading up from solutions to suites. A quote for the qualified credit may be received from an Altiris sales representative.

### Annual Licensing

Customers may license the use of Altiris products for a one-year period at 60% of the current MSRP. The license expires after one year and must be renewed annually. AUP renewals are not available for products licensed annually. A quote for annual licensing may be received from an Altiris sales representative.

### Subscription Based License Program

Altiris solutions are increasingly used by our partners in delivering outsourced IT services to their customers. This model is commonly known as Managed Services. Partners delivering Managed Services are typically paid by the customer on a monthly or quarterly basis, making it difficult for the partner to purchase a perpetual license to Altiris software due to the significant up-front capital outlay. They would prefer to pay for the software as they are paid by the customer. This program is designed to meet the needs of Altiris partners delivering managed services. This program is **NOT** for customers who want to acquire a license for Altiris software but pay for it over time. These customers should take advantage of leasing or other financing options. This program is for customers who have entered into a managed-services relationship with a service provider to manage some or all of their IT services.

Annual Upgrade Protection is built into the subscription pricing. The customer is entitled to the latest version and updates to any product they have under license. There is not additional annual upgrade protection required.

The Subscription License Program is available only to Alliance Partners, System Integrator Partners, and approved Altiris Business Partners and is an extension of their current Altiris relationship. Subscription pricing is available only when the partner has entered into a lon

### Pricing

**Pricing in this document reflects the MSRPs in the applicable currency. Please confirm pricing with the applicable "buy" price list before quoting from this document.**